



MINISTÈRE  
DE L'ENSEIGNEMENT  
SUPÉRIEUR  
ET DE LA RECHERCHE

*Liberté  
Égalité  
Fraternité*



# Le programme européen pour la recherche et l'innovation





# Convaincre des partenaires

Cluster 3, 4 avril 2023

# Planning

I/ Introduction / rappels

II/ Comment être convaincant au SMI2G : Géraud Canet, RCP

III/ Conseils Pitches PCN et évaluation pitches

IV/ conseils généraux (PCN) et exemple de consortiums

IV/ Q/R et ressources en ligne avec le PCN Jurfin – Fanny Schultz

# 1. Géraud Canet : conseils pour le SMI2G

# 1. PCN : conseils pour le SMI2G

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# Être convaincant au SMI2G (ou ailleurs)

1. Avoir un concept (expected outcomes et scope)
2. Impacts en adéquation avec le concept
3. Implémentation cohérence
4. Contact mail sur toutes les planches

Mettre en avant son expérience !

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# Pendant le SMI2G (ou ailleurs)

1. Être crédible, donner envie
2. Parler anglais avec fluidité
3. Avoir un stock de cartes de visite
4. Être en forme !

# 1. Pitches



## Improved understanding of risk exposure and its public awareness in areas exposed to multi-hazards

**Project C2IMPRESS : RIA DRS-01-01 (4,2 M€, 3 ans, 16 partenaires)**  
**ESR : 14/15 (4,5 (SHS)/4,5(citoyens)/5) : Coordinateur Industrie/EU (Turc)**



### Our Case Study Area



#### Egaleo - Greece

The case study concerns the estimation of the hazards inside the administrative limits of the municipality. The main hazards are: Heat waves, wildfires, floods & earthquakes.



#### Ordu - Turkey

The case study will be concentrated on potential flood disasters and related landslides in the central districts of Ordu province.



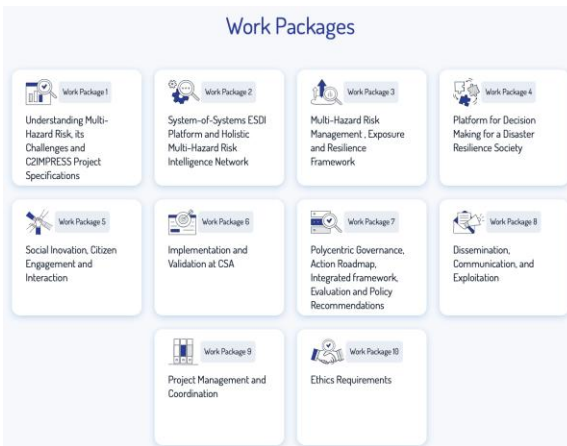
#### Centro Region - Portugal

The case study concerns the Centro region of Mainland Portugal. The main hazards to be studied are: coastal and fluvial floodings, ship manoeuvring and mooring, and wildfires impacts on the water cycle.

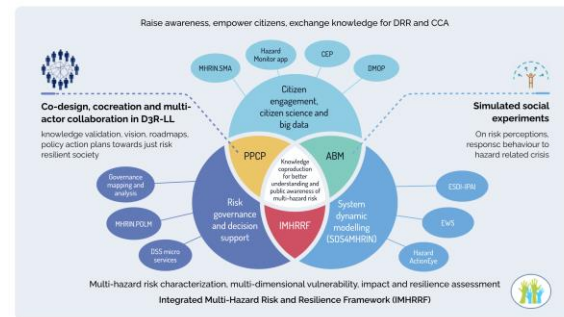


#### Balearic Islands - Spain

Balearic Islands is a Mediterranean flood-prone archipelago, historically affected by flash adverse weather events, floods and wildfires.

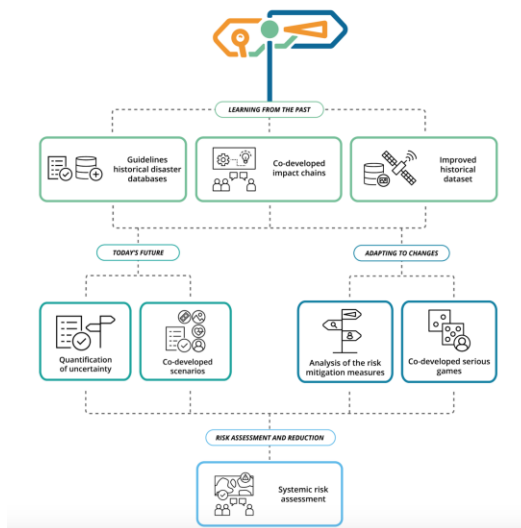
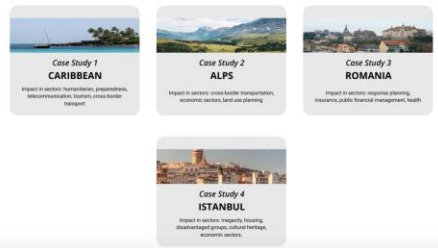


### C2IMPRESS Concept



## Promoting disaster preparedness and resilience by co-developing stakeholder support tools for managing the systemic risk of compounding disasters

**Projet PARATUS : RIA DRS-01-03 (4,7 M€, 3 ans, 19 partenaires)**  
**ESR : 15/15 : Coordinateur Université (NL)**



### Coordinator

 **UNIVERSITEIT TWENTE**

Net EU contribution  
**€ 622 075,00**

Other funding  
**€ 0,00**




Address  
 Drienerloaan 5  
 7522 NB Enschede  
 Netherlands

Region  
 Oost-Nederland > Overijssel > Twente

Activity type  
 Higher or Secondary Education Establishments

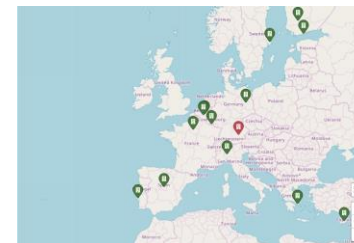
Links  
[Contact the organisation](#) [Website](#)  
[Participation in EU RAI programmes](#)  
[HORIZON collaboration network](#)

### Participants (17)

Sort alphabetically ↕	Sort by Net EU contribution ↕	Expand all
 UNIVERSITATEA DIN BUCURESTI	Net EU contribution € 204 372,50	▼
 MINISTERUL AFACERILOR INTERNE	Net EU contribution € 80 940,00	▼
 ISTANBUL TEKNİK UNIVERSİTESİ	Net EU contribution € 206 437,50	▼
 İstanbul Metropolitan Municipality	Net EU contribution € 100 312,50	▼
 UNIVERSITÄT WIEN	Net EU contribution € 347 748,75	▼

# Fake nEws Risk Mitigator

Projet FERMI: **IA FCT-01-03** (4 M€, 3 ans, 17 partenaires)  
ESR : 15/15 : Coordinateur Université (fonction publique Bavière)



**FAKE NEWS RISK MITIGATOR**

**COUNTERING DISINFORMATION AND FAKE NEWS**

Millions of citizens across Europe use the internet to look out for every type of information. Unfortunately, there are actors that exploit these instruments to spread disinformation and to manipulate public opinion, causing distrust in science and legitimate governments and often resulting in criminal actions.

FERMI develops a framework to detect and monitor the way that DfN spread, both in terms of locations and within different segments of the society, and to put in place relevant security countermeasures.

**EUROPEAN CITIZENS ONLINE BEHAVIOUR**

ALMOST **66%** of EU citizens read news online

ALMOST **70%** of EU citizens go online for info about products and services

ALMOST **>50%** of EU citizens go online to find health info

**PILOTS**

**LEFT-WING EXTREMISM AND ANARCHISM**  
This pilot dives deep into the left-wing anarchist propaganda triggering violent actions and fueling other criminal actions.

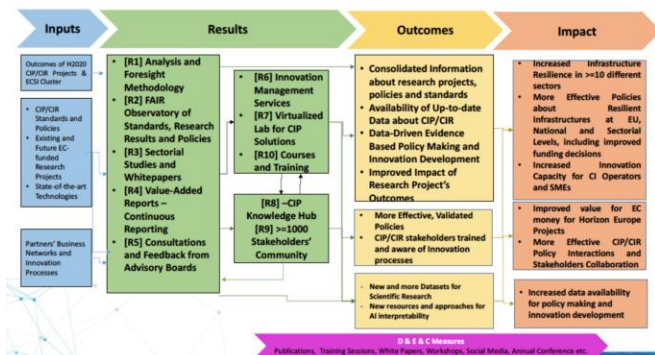
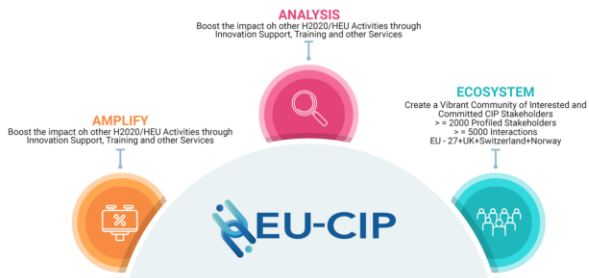
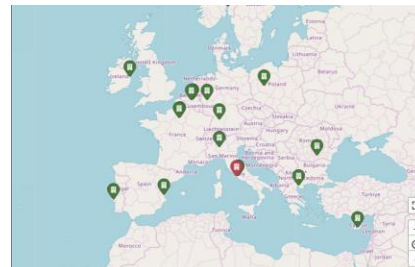
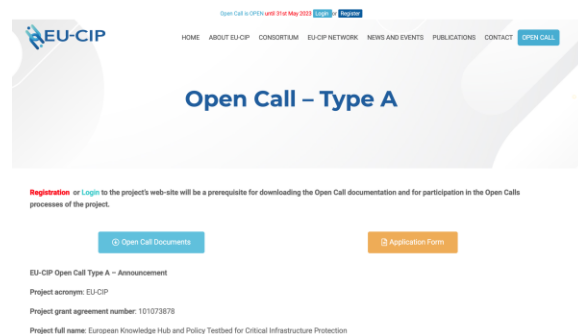
**COVID-19 AND CONSPIRACY THEORIES**  
The pilot seeks to contrast the surge of conspiracy theories and fake science within the Covid-19 infodemic in order to help avoid deteriorating trust in the health authorities when it is most needed.

**PARTNERS**

Atos, netcompany, intrasoft, ITML, INOV, BIGS, PIANUS consulting, theLisbonCouncil, CONVERGENZ, VUB, KU LEUVEN, POLIISI, Ministry of the Interior, Police Fédérale, MINISTERE DE L'INTÉRIEUR

## EUropean knowledge hub and policy testbed for Critical Infrastructure Protection

Projet EU-CIP: **CSA SSRI-01-02** (2 M€, 3 ans, 19 partenaires)  
 ESR : 14/15 (4,5(CERIS)/5/4,5(Risks)): Coordinateur Indus (Open call)  
 8 expected outcomes (tous couverts)

Open Call & CIP/CIR until 31st May 2023 [Login](#) [Register](#)

[HOME](#) [ABOUT EU-CIP](#) [CONSORTIUM](#) [EU-CIP NETWORK](#) [NEWS AND EVENTS](#) [PUBLICATIONS](#) [CONTACT](#) [OPEN CALL](#)

## Open Call - Type A

**Registration** or **Login** to the project's web-site will be a prerequisite for downloading the Open Call documentation and for participation in the Open Call processes of the project.

[Open Call Documents](#) [Application Form](#)

EU-CIP Open Call Type A - Announcement  
 Project acronym: EU-CIP  
 Project grant agreement number: 101073876  
 Project full name: European Knowledge Hub and Policy Testbed for Critical Infrastructure Protection

# 1. Conseils généraux, Q/R PCN Sécurité et PCN Juridique et financier – Fanny Schultz

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# Conseils

- Toujours prendre en compte les facteurs humains, le contexte social (**SSH**)
  - Garantir le respect des droits fondamentaux
  - Lire le **plan stratégique**
  - Lire le **work programme / les appels**
  - Pas d'entités chinoises dans les IA !
  - **Vérifier les accords d'association pour éligibilité des pays (UK, Maroc, etc.)**
  - Application civile, non militaire
  - Toujours regarder les appels financés précédemment et démontrer comment votre proposition les prend en compte
  - Utilisez **Copernicus & Galileo/EGNOS**
  - Soyez en lien avec le **CERIS**
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# Les références

- [Promoting the European way of life](#)
  - [European Green Deal](#)
  - [\*\*Europe fit for the digital age\*\*](#)
  - [\*\*Security Union Strategy\*\*](#)
  - [Counter-Terrorism Agenda](#)
  - [EU Strategy to tackle Organised Crime](#)
  - [EU Strategy on Combatting Trafficking in Human Beings](#)
  - [EU strategy for a more effective fight against child sexual abuse](#)
  - [EU Action Plan on firearms trafficking](#)
  - [Pact on Migration and Asylum, \*\*EU Disaster Risk Reduction policies\*\*](#)
  - [\*\*EU Climate Adaptation Strategy\*\*](#)
  - [EU Maritime Security Strategy](#)
  - [\*\*EU Cybersecurity Strategy\*\*](#)
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# Synergie des fonds

- Integrated Border Management Fund (IBMF)
  - Internal Security Fund (ISF)
  - **Digital Europe Programme**
  - **Cohesion policy (FEDER)**
  - European Defence Fund
  - **Union Civil Protection Mechanism**
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# Conseils généraux

- Lire le texte (expected outcomes et scope)
- Répondre aux expected outcomes
- Être innovant
- Savoir identifier vos capacités et celles dont vous avez besoin
- Un coordinateur qui coordonne...
- ... un administratif qui administre..
- ... un PCN qui...
- Être challengé ! (consultant ou ingénieur dédié)
- Être capable en 2 pages de montrer l'excellence, l'impact et l'implémentation
- Financer son dépôt
- Articuler votre recherche / votre innovation au projet, mais projet EU primordial
- Prouver ce qu'on avance (liens AAP EU)
- Déposer une première version au plus tôt
- Anglais !
- Des diagrammes et des illustrations qui ont du sens
- Montrer son expérience EU